Code No: 138GN

R16

JAWAHARLAL NEHRU TECHNOLOGICAL UNIVERSITY HYDERABAD
B. Tech IV Year II Semester Examinations, December - 2020
ORGANIZATIONAL BEHAVIOUR
(Common to CE, ME, ECE, CSE, IT)

Time: 2 Hours   Max. Marks: 75

Answer any Five Questions
All Questions Carry Equal Marks
- - -

1.   With appropriate illustration, explain what perceptual selectivity is and how it influences our behavior.   [15]

2.a)   What are the characteristics of culture?
  b)   What are the various subjects contributing to the discipline of OB?   [5+10]

3.   Explain the conceptual framework of transactional analysis and its significance.   [15]

4.   Explain the difference between self-efficacy and self-esteem.   [15]

5.   What is downward communication in the organizational context? What is its purpose?
                                                                                      [15]

6.   Explain the following with illustrative examples.
        a) approach-approach conflict
        b) approach-avoidance conflict
        c) avoidance-avoidance conflict.   [5+5+5]

7.   What do you understand by group cohesiveness? What factors increase or decrease group cohesiveness?   [15]

8.a)   Mention briefly the types of skills needed by leaders.
  b)   What are the limitations of trait theories of leadership?   [10+5]

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