

**R18**

Code No:158CA

**JAWAHARLAL NEHRU TECHNOLOGICAL UNIVERSITY HYDERABAD**

**B.Tech IV Year II Semester Examinations, July/August - 2022**

**ORGANIZATIONAL BEHAVIOUR**

**(Common to CSE, IT)**

**Time: 3 Hours**

**Max.Marks:75**

**Answer any five questions  
All questions carry equal marks**

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- 1.a) What do you mean by organizational culture?  
b) What is the impact of reward system on organizational behavior? [7+8]
- 2.a) What is perceptual selectivity and describe the attribution theories?  
b) What is Locus of control? Illustrate your answer with example. [7+8]
- 3.a) What does Maslow's hierarchy of needs tell us about people's needs?  
b) What role motivation plays in building organizational culture? [8+7]
- 4.a) Examine the importance of understand, the personality in organizations and explain briefly Johari Window.  
b) Explain the impact of unrealistic optimism on organizational behavior. [7+8]
- 5.a) Define the concept of Conflict management and explain the types of conflict.  
b) Explain briefly the strategies to improve the flow of communication. [7+8]
- 6.a) What role creativity plays in decision making, and brief on participative decision making?  
b) What are the reasons for stress in an organization? [8+7]
- 7.a) What is empowerment, and describe the role of terms at modern workplace?  
b) Explain the difference between legitimate power and Referent power. [7+8]
8. Explain in detail three Leadership theories with illustration. [15]

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