

MEMORANDUM OF UNDERSTANDING

BETWEEN

**REGIONAL TELECOM TRAINING CENTRE (RTTC),
HYDERABAD**

**Established by
(BHARAT SANCHAR NIGAM LTD)**



AND

**ACE ENGINEERING COLLEGE
HYDERABAD**

FOR

**INDUSTRIAL TRAINING TO STUDENTS /
FACULTY IN
TELECOM / IT TECHNOLOGIES**

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MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (hereinafter referred to as MoU) signed on the 65th day of May 2025 at Hyderabad

**By
&
BETWEEN**

REGIONAL TELECOM TRAINING CENTRE, HYDERABAD (henceforth referred to as RTTC) **a pioneering training centre of BHARAT SANCHAR NIGAM LIMITED** (henceforth referred to as BSNL), represented by PRINCIPAL RTTC, Hyderabad which expressions shall unless repugnant to the context of meaning thereof include their successors and permitted assignees of the **FIRST PART.**

AND

ACE ENGINEERING COLLEGE (henceforth referred as ACE), represented through its Principal which expression shall unless repugnant to the context or meaning thereof include its successors and permitted assignees of the **SECOND PART.**

The parties are collectively referred to as parties.

1. Description of both Institutions:

Regional Telecom Training Centre, Hyderabad, TS of BSNL (hereinafter referred to as RTTC) is a fully standards-compliant Training Center, established in 1973 at Hyderabad by Department of Telecommunications to impart training in Latest Telecom Technologies and Information Technology to its employees all over India. **RTTC, Hyderabad** is one of the APEX training centers of BSNL offering trainings in different telecom technologies right from PSTN to 5G and emerging technologies to corporate companies, internships, FDPs and the international bodies like APT. RTTC is located at Erragadda, Hyderabad.

ACE ENGINEERING COLLEGE -, established by Yadala Satyanarayana Memorial Educational Society, aims to transform aspiring engineers into skilled professionals who contribute to society with dignity and accountability. Led by Prof. Y. V. Gopala Krishna Murthy, an educationist and founder of ACE Engineering Academy, the college benefits from his expertise in coaching for GATE, ESE (IES), and state Public Service Commission exams. The Academy has consistently produced top-ranking graduates for IITs, IISc, NITs, and other premier institutions, excelling in Engineering Services and state service recruitments.

Wojayal

Founded in 2007, ACE Engineering College spans 10 acres. The college offers B.Tech programs in CE, EEE, ME, ECE, CSE, CSE (AI & ML), CSE (DS), CSE (IoT), and IT. CE, EEE, ME, ECE, and CSE are NBA-accredited. It was granted Autonomous status for ten years starting from AY 2020-21.

2. Definition of Operative Expressions:

The ACE and RTTC agree this MOU:

To develop managerial and industrial skills in graduates /post graduates to bridge the gap between the industry and academia, with the application of appropriate technologies and instructional strategies in the telecom / IT industry;

- 2.1 RTTC agrees to provide industrial visits to ACE students on mutually agreed dates and times.
- 2.2 RTTC will offer industrial training programs to ACE students, with the curriculum and duration to be determined jointly by both parties.
- 2.3 RTTC and ACE will collaborate on organizing faculty development programs, including identifying topics, scheduling, and resource allocation.
- 2.4 RTTC will conduct certification programs for ACE students, with the details of the programs to be agreed upon by both parties.
- 2.5 RTTC will offer projects, both mini and major, that provide practical experience to ACE students. In this regard both parties also may work together to explore and implement telecom and information technology Projects to be agreed upon by both parties.
- 2.6 Both parties will work together to explore and implement other collaborative initiatives in the field of telecommunications and information technologies.
- 2.7 To offer need-based short term courses to improve the employability skills of trained teachers.
- 2.8 To offer skill development trainings to the students of ACE.
- 2.9 Industry and institution interaction will be provide an insight into the latest research & development / requirements of the industries. RTTC & ACE can work for the following domain or any other on the basis of mutual consent.
 1. BSNL intends to establish a laboratory with equipment at the ACE campus. ACE agrees to provide the necessary infrastructure support for the equipment, including space and facilities, without charging any rental fees. ACE also agrees to bear the electricity charges required for the operation of the equipment.
 2. Hands on practical along with related courses done at RTTC can be valued as credit points for the students in the UG/PG/ DIPLOMA program. ACE would introduce suitable modifications to incorporate this credit base training from

Accepted

[Signature]

BSNL. This state of the art training from BSNL will be given preference in this credit based training program.

3. Industry institute relation towards the skill development.

3. Areas of Collaboration:

RTTC and ACE agrees for the collaboration of the Operative Expressions said in the above and any other customized courses with mutual consent by expert faculty based on above operative expressions.

4. Administration:

- 4.1. The Authorized Signatories of both RTTC and ACE shall manage this Memorandum of Understanding (hereinafter referred to as **MoU**) and all endeavors that derive from it. They (or their designated representatives) will be responsible for developing and carrying out a joint plan and regular reports on the implementation of this MoU. Any activity proposed that does not fit into the general terms of this MoU, provided, the addendum is agreed to and signed by both the parties.
- 4.2. For the purpose of facilitating the implementation plan of this MoU, both the parties agree to have regular communication and correspondence.
- 4.3. The RTTC and ACE agree that wherever possible, virtual classroom may be facilitated and the soft copies of materials may be shared with the students.

5. Coordinators:

The RTTC and ACE shall appoint the Coordinators in their respective offices who shall be responsible for coordinating all communication and directing the implementation of the MoU.

6. Duration:

This MoU is for a period of **FIVE** years. It can be extended further by mutual consultation and agreement

7. Tariff:

The approved tariff for the programmes are as mentioned in the below table.

Sno	Programme name	Mode	Duration	Charges in Rs. (Per student)
1	Industrial visit	OFFLINE	1-Day	300+18%GST

2	Internship Training	OFFLINE	2/3/4/6 weeks	1500 per week +18% GST
3	Internship Training	ON LINE	2/3/4/6 weeks	1000 per week +18% GST
4	Mini Project	OFFLINE	3 months	5000+18% GST
5	Major Project	OFFLINE	6 months	9000+18% GST
6	Industrial training	OFFLINE	6 months	9000+18% GST
7	Faculty Development Programme (3 hours per day)	ONLINE	1 WEEK	2000+18% GST
8	Faculty Development Programme (3 Hours per day)	OFFLINE	1 WEEK	5000+18% GST
9	Faculty Development Programme (6 Hours per day)	OFFLINE	1 WEEK	10000+18% GST
10	BSNL Certified Network Engineer	OFFLINE	1 Month	12000+18% GST
11	BSNL Certified Optical Fiber Communication Engineer	OFFLINE	1 Month	12000+18% GST
12	BSNL Certified Cloud Practitioner	ONLINE	1 Month	4000+18%GST
13	Cloud Practitioner course	OFFLINE	1 Month	6000+18%GST
14	Data sciences with PYTHON specialization course	OFFLINE	1 Month	6000+18%GST

8. Financial Provisions and terms:

- 8.1 **Definition of a Week:** For the purposes of this Memorandum of Understanding (MOU), the term "one week" shall be understood as consisting of five consecutive days, from Monday to Friday.
- 8.2 **Minimum Batch Size:** The minimum number of participants required for a training program conducted under this MOU shall be twenty five (25).
- 8.3 **Additional Discount:** In the event that the number of participants from ACE exceeds 50 for a specific training program, RTTC agrees to provide an additional 10% discount to ACE participants, based on the approved tariff.
- 8.4 **Student Participation Requirement:** As per this MOU, ACE agrees to send a minimum of 100 participants per year to RTTC Hyderabad for undergoing Industrial training programs such as Internship, In-plant, Main projects, Mini Projects, Certificate Program in latest technologies, FDP, etc. apart from Industrial Visits.
- 8.5 **Validity of Discounts:** The discounts specified in this MOU shall remain valid until the expiration or termination of this agreement.

- 8.6 **Tailored Courses:** RTTC may develop customized courses based on the specific requirements of ACE. The tariff for such courses shall be determined by RTTC, BSNL's competent authority at the time of course creation.

9. Termination of Amendment:

Either party may terminate this MoU by written notification signed by the authorized official of that party initiating the notice. However, the other party must receive such notification at least 30 days in advance, but only after the completion of the course for that year and before the commencement of the next course. Any clause of this MoU may be deleted or revised after mutual consultation and agreement. In the event of any dispute or difference of any kind whatsoever as may arise between the parties in connection with or arising out of this MoU or out of breach, termination or invalidity of the agreement thereof, the parties will resolve by issuing a notice and making attempt to resolve it within a period of 30 days and after the notice by mutual discussion.

10. Confidentiality:

- 10.1. The parties agree to keep in the strictest confidence and not disclose to any third party or use for any purpose (other than in connection with this MoU) any Information relating to the other's business which is marked "confidential" or is clearly by its nature confidential without the disclosing party's written consent. Each of the parties may disclose the other's confidential information to their employees, agents, contractors and professional advisors on a need to know basis and to others having a legal right or duty to know that information.
- 10.2. The obligations under this Clause, shall not apply to information which is in or comes into the public domain disclosure or required to be disclosed:
- (i) By official authority in accordance with the applicable laws.
 - (ii) Has been disclosed pursuant to the requirements of law or court order without restrictions or other protection against public disclosure, provided however that the other party shall have been given a reasonable opportunity to resist disclosure and /or to obtain a suitable protective order.

11. Jurisdiction:

No party shall be entitled to go to the 'court of law'. Except otherwise it is advised by the arbitration committee.



12. Undertaking by RTTC and ACE:

The parties here to undertake to work closely and cooperate in the implementation of this MoU and to endeavor to resolve disputes arising between them in relation to this MoU by amicable means. In the event that the parties are unable to resolve any dispute by amicable means, then this memorandum of Understanding maybe terminated by mutual consent of the two parties.

The parties to this MoU by the below or their authorized representatives acknowledge having read and understood the MoU and agree to be bound by its terms and conditions.

13. Intellectual Property Rights:


The course material will be developed by RTTC. The dissemination of the soft copies of the course material will be done by RTTC. The copyright on the course material will vest with RTTC.


IN WITNESS WHEREOF, the undersigned, being duly authorized thereto, have signed this Agreement in two original copies in English at the place and on the date indicated below:

Signed at Hyderabad, India on Monday (day) the day of 5th May of 2025.

For RTTC, BSNL, HYDERABAD


for ACE, Hyderabad



Principal
Regional Telecom Training Centre
BSNL, Hyderabad.


General Secretary
ACE Engineering College
Ankushapur (v), Ghatkesar (M)
M.M Dist.-501301 T.S.

Witnesses:

Witnesses:

1. 
Name SKINRTH WSON
Address SOE-RTTC-HYD.

1. 
Name (Dr. Neeraj)
Address ACE Engineering college

2. _____
Name
Address

2. _____
Name
Address

(One of the witnesses must be the coordinator from the respective University / Institution/s)